



Press release - APPOINTMENT

KOSC Telecom has appointed Mr Stéphane Laffont as Chief Sales Officer.

Paris, September 14th, 2016 : Stéphane Laffont, 48, will assume the position of Sales Director at KOSC Telecom. He previously spent fourteen years as Sales Director of Completel.

An expert in BtoB sales in telecommunications, his role will involve organising and leading the sales department of KOSC Telecom, the new French wholesale operator. Mr Laffont is familiar with the complexities of this business sector, and he will be responsible for providing the best offer to Telcos for companies who wish to benefit from this new powerful and responsive BtoB network. Stéphane Laffont will attend the upcoming Carriers World trade show in London (21-22nd of September) and the Capacity Europe event in Paris (7-9th of November).

“KOSC Telecom is the player that the whole telecom market has been expecting. The 20 years I passed working within BtoB organisations make me confident that KOSC Telecom will play a key role in driving and promoting the wholesale market. We will handle the highly demanding network interconnection requirements of our future carrier customers, with very competitive rates”, stated Mr Laffont.

“KOSC Telecom was created from the Completel network acquisition, and Stéphane will bring with him all the experience acquired within that company. His in-depth knowledge of the Completel network, which has been upgraded throughout the country since the acquisition, will allow him to immediately position himself at the core of the issues that are facing our operator customers”, stated Antoine Fournier, CEO of KOSC Telecom.

KOSC Telecom is the new French telecom operator dedicated to the wholesale business connectivity market. Headed up by Antoine Fournier, KOSC Telecom is held by a consortium brought in by Yann de Prince, who is one of its principal shareholders, along with his partner Boris Clause, OVH, Europe’s leading cloud provider which supported its creation, Bpifrance and French financial partners. The management team controls the operator, with none of the co-shareholders holding a majority stake.

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