

KOSC Telecom Selects ADVA FSP 3000 for 100G Connectivity Throughout France

Combination of ADVA Optical Networking's Metro and Long-Haul Technology Key to Scalable National Network

Paris, France. July 6, 2016. [ADVA Optical Networking](#) announced today that KOSC Telecom, France's newest telecommunications service provider, has selected the [ADVA FSP 3000](#) for its nationwide DWDM transport network. The new operator is leveraging ADVA Optical Networking's metro and long-haul technology to provide 100Gbit/s wholesale connectivity to service providers. With metro capabilities in major French cities, such as Paris and Marseille, to mid-sized cities, including Annecy and La Rochelle, the new national network stretches across 20,000km. The optical fiber infrastructure connects 180 cities and covers all regions of France. Service providers will be able to leverage KOSC Telecom's highly competitive, super-fast broadband before the end of 2016.

"We're bringing a new level of flexibility and efficiency to the wholesale connectivity market. That's why it's essential to have a technology partner we can trust. ADVA Optical Networking's team has supported and worked with us at every stage to create our ideal solution," said Antoine Fournier, CEO, KOSC Telecom. "We knew we wanted phenomenal capacity and always-on dependability. Our other essential requirement was scalability. As French businesses harness more cloud-based services and virtual reality applications, and as the industrial internet of things continues to develop, demand for reliable, super-fast broadband will only accelerate. That's why we've invested in a network that can grow and we've already discussed the potential to deploy the 400Gbit/s capabilities of ADVA Optical Networking's FSP 3000 CloudConnect™ solution in the future."

By utilizing the ADVA FSP 3000, KOSC Telecom is minimizing transport costs and ensuring maximum efficiency across every section of its network. The entire infrastructure supports [100Gbit/s coherent transport](#) so that wholesale clients the length and breadth of France can take advantage of ultra-fast broadband services. ADVA Optical Networking's modular DWDM solution provides flexibility and cost-efficiency as it transports, multiplexes and protects high-speed data storage and video applications. Its high-density design guarantees power efficiency and the smallest footprint. What's more, the ADVA FSP 3000's scalable modular architecture ensures that KOSC Telecom's new network is future-proofed against further growth in demand.

"KOSC Telecom's new transport system features a seamless combination of our long-haul technology and our highly versatile metro solution. By teaming up these technologies we've enabled KOSC Telecom to deliver 100Gbit/s capacity across its entire national network," commented Fabrice Jean, VP, North and Southwest Europe sales, ADVA Optical Networking. "The people behind KOSC Telecom share many of our core values. At every level, they have a clear vision of what customers need and a bold strategy for delivering it. By working closely with their engineers, we've been able to create a network tailor-made to their customers' needs. Now service providers will be able to deliver even more in France by accessing cost-effective, super-fast and incredibly reliable wholesale broadband."

Watch this video for information on the ADVA FSP 3000: <http://adva.li/3dfsp3000>.

#

About ADVA Optical Networking

At ADVA Optical Networking we're creating new opportunities for tomorrow's networks, a new vision for a connected world. Our intelligent telecommunications hardware, software and services have been deployed by several hundred service providers and thousands of enterprises. Over the past twenty years, our innovative

connectivity solutions have helped to drive our customers' networks forward, helped to drive their businesses to new levels of success. We forge close working relationships with all our customers. As your trusted partner we ensure that we're always ready to exceed your networking expectations. For more information on our products and our team, please visit us at: www.advaoptical.com.

About KOSC Telecom

KOSC Telecom is the new French telecom operator dedicated to the wholesale business connectivity market. Headed up by Antoine Fournier, KOSC Telecom is held by a consortium brought in by Yann de Prince, who is one of its principal shareholders, along with his partner Boris Clause, OVH, Europe's leading cloud provider which supported its creation, Bpifrance and French financial partners. The management team controls the operator, with none of the co-shareholders holding a majority stake: www.kosc-telecom.fr.

Published By:

ADVA Optical Networking SE, Munich, Germany
www.advaoptical.com

KOSC Telecom Press:

Marie-Caroline Garnier
t +33 (0) 6 22 863917
mc.garnier@corpcom.fr

ADVA Optical Networking Press:

Gareth Spence
t +44 1904 699 358
[public-relations\(at\)advaoptical.com](mailto:public-relations(at)advaoptical.com)

ADVA Optical Networking Investor Relations:

Stephan Rettenberger
t +49 89 890 665 854
[investor-relations\(at\)advaoptical.com](mailto:investor-relations(at)advaoptical.com)