

Business Telecom – Fibre**Kosc Telecom announces new Fibre offers
to cover all the connectivity needs in France**

After having launched its broadband portfolio in 2017, the French wholesale-only Connectivity as a Service (CaaS) provider is now about to offer new opportunities in France for the wholesale telecom market with a brand-new wholesale fibre portfolio.

Paris, 24th April 2018 – For the very first time in France, a wholesale fibre service dedicated to businesses is now available. Since its creation, Kosc Telecom has introduced brand-new fibre offers on the French wholesale market, allowing the B2B carriers to offer adapted fibre-based solutions to their enterprise customers, whatever their size and price sensitivity. In fact, Kosc Telecom has created intermediate offers as an option for customers who previously couldn't afford fibre.

In April, Kosc Telecom began accepting orders for its best effort fibre services. **By the end of July 2018, the French carrier will also launch E-Access Fibre, a complementary offer to its Best Effort Fibre.** Best Effort Fibre already offers a breakthrough with bandwidth up to 1Gbp/s download and 250 Mbp/s upload. In addition to this, E-Access Fibre will also ensure guaranteed symmetrical bandwidth, and being MEF standards-compliant, it is perfect for providing local access solutions to international carriers who have connectivity needs in France. "As a driver on the wholesale telecom market, our ambition is to pave the way for fibre migration for business premises located in France," explains Antoine Fournier, CEO at Kosc Telecom.

Kosc Telecom has implemented a Connectivity as a Service (CaaS) model with an e-portal available through Web Services (Extranet & APIs). This future-proof solution offers customers full control over their back-office administration. Kosc's customers can check service eligibility, get an offer, place, follow and modify their orders, launch diagnosis on their service and access Kosc customer service in just one user interface, available on all of Kosc's broadband and fibre services. "We offer to the wholesale business market innovative services that are reliable, traceable, automated and transparent and above all, easy to use," continues Antoine Fournier.

Kosc Telecom has built a state-of-the-art broadband and fibre optic infrastructure which currently stretches over 20,000 km, covering all of mainland France. To date, over 180 cities have been connected, including all of the major cities such as Paris and Marseille as well as many smaller cities such as La Rochelle and Annecy. In July 2017, Kosc Telecom signed a long-term agreement with Orange to co-invest in a nationwide fibre local loop infrastructure. As of 2018, Kosc's coverage includes 7.6 million fibre plugs, representing 80% of all the nation's available plugs.

Kosc's infrastructure has benefitted from substantial investments which have been used to update the equipment with industry standard state-of-the-art technology. The first major investment was the FSP 3000 from ADVA Optica-In Networking which provides customers with up to a 16Tb/s fibre connection. Next, Kosc went on to deploy MEF Certified 7750 SR Routers from Nokia with the purpose of collecting, aggregating, and transporting its Ethernet services with up to 100Gb/s connectivity.

Kosc Telecom will exhibit at ITW, May 7-9, 2018. (Booth 940, East Tower, Purple Level)

About Kosc Telecom

Established in March 2016, Kosc Telecom is the only carrier providing Connectivity as a Service (CaaS) in France. With a state-of-the-art broadband and fibre optic infrastructure, connecting over 180 cities, the carrier is now opening the way to fibre migration. Thanks to a fully integrated and automated e-portal available through web services (Extranet & APIs), Kosc Telecom is committed to delivering the best CaaS customer experience.

For more information, go to: www.kosc-telecom.fr

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